

2014 TN Medicare Supplement Market Share

Company Name	Direct Premiums Written	Market Share
BCBS of TN Inc	140,170,661	94.51%
Humana Ins Co	6,007,453	4.05%
Sterling Life Ins Co	2,046,232	1.38%
<u>Pennsylvania Life Ins Co</u>	<u>85,911</u>	<u>0.06%</u>
4 Companies in Report	148,310,257	100%